



## **SOUTH *of* PERTH YACHT CLUB**

# **MEMBER DISCOUNTS AND PRIVILEGES – PRIVATE FUNCTIONS**

**Effective 25 February 2014**

<b>Date</b>	<b>Revision</b>	<b>Update</b>	<b>Approved</b>



## Policy: Member Discounts and Privileges - Private Functions

### Purpose

South of Perth Yacht Club is a private members' club, whose core purpose is to provide services to its members, both on and off water. From time to time, the Management Committee of the Club will approve that certain discretionary discounts and other benefits be made available to members.

The purpose of this policy is to clearly define the nature and level of discounts and other benefits available to members of all levels with regard to the use of the Club's facilities for private functions.

### Application

Section 5.6 of the Club Constitution (1993) provides that:

"any member with the approval of the General Manager and giving 48 hours' notice may hold private, family or business functions on the Club premises with or without a meal and no limitations as to the number of guests, and the costs of such function shall be borne by the member".

The Liquor Control Act 1988 applies in all cases and where this policy and the Act conflict, the Act shall have precedence.

The above notwithstanding, the Management Committee has placed some limitations on the exercise of these rights in order to ensure both regulatory compliance and equity of use of the Club's facilities to ensure that they are managed in the best interests of all members.

Eligible Members of the Club may book private functions on the club premises in any of the publicly available facilities that are designated as "Function Areas". Specifically this includes (but is not necessarily limited to):

1. The Wardroom;
2. The Ballroom;
3. The Quarterdeck;
4. The Heritage Room;
5. Archie's Bar;
6. The Barnacle Bar;
7. The Committee Room;
8. The Centreboard Clubhouse;
9. Other, temporary structures as are from time to time erected on club premises; and,

10. Grassed areas within the license boundary

All Function Areas may only be used within the conditions placed upon the Club under the Liquor Licencing Act and other appropriate statutory regulations as applicable. Allocation of functions to appropriate areas of the club is at the discretion of the F&B Manager and General Manager.

Bookings for functions and use of the club's facilities are managed by the F&B Manager.

### Conditions and Eligibility

- Members must have paid their full Membership Fees (as applicable to their class of membership) including the Membership Nomination Fee where required;
- All **voting** members, are able to take advantage of the benefits outlined herein immediately upon being accepted as members.

### Specific Benefits

#### 1. Room Hire Charges

All function areas of the club attract a room hire charge to defray set up, cleaning and reconfiguration costs associated with use of the room / function area. The following benefits are available in respect of the room hire charge:

- a. In the event that a function is booked that also calls for catering, then the room hire element of the cost of the function will be waived for all eligible members.
- b. Temporary structures erected on the Club site for use as Function Areas shall be charged at the prevailing undiscounted rate to all users regardless of membership status.

A "catered function" is defined as one at which all guests (or a clear majority thereof) are provided with food as part of the function, and the payment for same is made as a single account, which is paid by the hosting member. For the purposes of this policy, a "catered function" does **NOT** include functions at which guests purchase their own meals independent of the function and/or the hosting member.

#### 2. Food Charges

Meals, snacks, tea and coffee provided as part of a function under this policy will attract a 10% discount.;

#### 3. Beverage Charges

All beverages (other than tea and coffee) shall attract a 10% discount for any functions. When a function falls in the months of November or December, no discount shall apply;



## Limitations

The entitlement to the above privileges shall be limited as follows, to ensure equitable sharing of the Club's resources:

### 1. Non-catered Functions:

Functions in the Committee Room at which no catering is required shall be limited to three per calendar quarter. Members are permitted to book functions in excess of this number but must pay the full prevailing rate for the space used.

### 2. Catered Functions:

There is no limitation on catered functions as defined above.

## Guests

Guests visit the Club at the invitation of the hosting member remain the responsibility of the member throughout the duration of their visit to the Club. The member is responsible for ensuring that all applicable Club rules and by-laws are observed at all times, including dress code.

Additionally, members are required to ensure that all appropriate statutory requirements, especially those pertaining to liquor licensing provisions are observed.

Specifically:

1. Members may purchase alcohol and other beverages on behalf of an unlimited number of guests in the context of a function (Club Rule 12.2.5);
2. Un-catered functions as defined above shall fall under the provisions of the Liquor Control Act 1988, insofar as a member may only introduce five guests to the club for purposes of consuming beverages in the club's facilities. No discounts to beverages shall apply outside the provisions of the function. (i.e. drinks bought after a non-catered meeting in a Club facility shall not be at the discounted rate).
3. No discounts to meals shall apply outside the provisions of the function. (i.e. meals bought after a non-catered meeting in a Club facility shall not be at the discounted rate).

## Grand Sponsors

The Grand Sponsor scheme is designed to attract corporate funding to benefit the Youth Development programs of the club. Part of the packaging of this scheme is the provision of benefits to the Grand Sponsors in recognition of their contribution. With specific regard to discounts on functions, Grand Sponsors shall:

1. Receive one free room hire per year for a major function and shall not pay room hire on small functions where food and beverage is supplied.

2. Receive 10% off food & beverage function prices, and 50% off dance floor hire;
3. Receive a 10% discount off food and beverage purchases made for general dining when they use their Grand Sponsor key in the bars and quarter deck.

Note: Grand Sponsors may not use their Grand Sponsors Keys during functions.

### Conclusion

The Club's facilities are for the enjoyment of all members. In addition, the Club's professional staff is responsible for providing a suitable commercial return on its catering and related activities. In order to provide the best possible facilities in an equitable and financially responsible way, it is essential that clear guidelines for the application of member benefits be provided. This policy provides that framework.

### Review

This policy is subject to acceptance and review at any time by the House Committee which shall in turn recommend its adoption to the Management Committee of the Club. It shall be reviewed annually.

